



Hazel Hawkins  
MEMORIAL HOSPITAL

**REGULAR AND SPECIAL MEETING OF THE FINANCE COMMITTEE  
SAN BENITO HEALTH CARE DISTRICT  
911 SUNSET DRIVE, HOLLISTER, CALIFORNIA  
THURSDAY, FEBRUARY 15, 2024 - 4:30 P.M.  
SUPPORT SERVICES BUILDING, 2<sup>ND</sup> FLOOR – GREAT ROOM**

*San Benito Health Care District is a public agency that serves as a responsive, comprehensive health care resource for its patients, physicians and the community.*

1. Call to Order
2. Approve Minutes of the Finance Committee Meeting of January 18, 2024
  - Motion/Second
3. Review Financial Updates
  - Financial Statements – January 2024
  - Finance Dashboard – January 2024
  - IRS Employer FICA Liability

4. Public Comment

This opportunity is provided for members of the public to make a brief statement, not to exceed three (3) minutes, on matters within the jurisdiction of this District Board **Committee**, which are not on this agenda.

5. Adjournment

The next Finance Committee meeting is scheduled for **Thursday, March 21, 2024 at 4:30 p.m.**

The complete Finance Committee packet including subsequently distributed materials and presentations is available at the Finance Committee meeting and in the Administrative Offices of the District. All items appearing on the agenda are subject to action by the Finance Committee. Staff and Committee recommendations are subject to change by the Finance Committee.

Notes: Requests for a disability-related modification or accommodation, including auxiliary aids or services, to attend or participate in a meeting should be made to District Administration during regular business hours at 831-636-2673. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

San Benito Health Care District  
Finance Committee Minutes  
January 18, 2024 - 4:30pm

Present: Jeri Hernandez, Board President  
G.W. Devon Pack, Assistant Secretary  
Mary Casillas, Interim Chief Executive Officer  
Mark Robinson, Chief Financial Officer  
Andie Posey, Chief Nursing Officer  
Amy Breen-Lema, Vice President Clinic, Ambulatory & Physician Services  
Sandra DiLaura, Interim-Controller

**1. CALL TO ORDER**

The meeting of the Finance Committee was called to order at 4:30pm.

**2. REVIEW FINANCIAL UPDATES**

**A. December 2023 Financial Statements**

The Financial Statements for December 2023 were presented for review. For the month ending December 31, 2023, the District's Net Surplus (**Loss**) is \$4,409,547 compared to a budgeted Surplus (**Loss**) of \$417,341. The District exceeded its budget for the month by \$3,992,206.

YTD as of December 31, 2023, the District's Net Surplus (**Loss**) is \$6,929,729 compared to a budgeted Surplus (**Loss**) of \$1,481,465. The District is exceeding its budget YTD by \$5,448,264.

Acute discharges were 160 for the month, under budget by 29 discharges or 15%. The ADC was 16.58 compared to a budget of 20.88. The ALOS was 3.21. The acute I/P gross revenue was under budget by \$2.6 million while O/P services gross revenue was \$3.79 million or 17% over budget. ER I/P visits were 128 and ER O/P visits were over budget by 79 visits or 4%. The RHCs & Specialty Clinics treated 3,453 (includes 349 visits at the Diabetes Clinic) and 887 visits respectively.

The District accrued \$2,139,154 for the CY 2023 Hospital Quality Assurance Fee (HQAF) Direct payment portion and \$1,216,139 for the IGT portion. The total of \$3,355,293 is for six months. The annualized total is \$6,710,586 for FYE June 30, 2024.

Other Operating revenue exceeded budget by \$92,171 due mainly to 340B revenue and the Magellan RX rebate exceeding their respective budgets.

Operating Expenses were over budget by \$271,972 due mainly to variances in: Professional Fees exceeding budget by \$341,585 and Registry \$175,955. These overages somewhat offset by Employee Benefits being under budget by \$238,418 (Sick Leave accounted for \$113,795 in savings) and Salaries and Wages by \$81,342.

Non-operating Revenue was under budget by \$90,542 due to the timing of donations. However, donations are exceeding budget by \$16,523 YTD.

The SNFs ADC was 89.90 for the month. The Net Surplus (Loss) is \$250,801 compared to a budget of \$238,192. YTD, the Net Surplus (Loss) is \$2,467,645, exceeding its budget by \$1,125,204.

### **B. December 2023 Finance Dashboard**

The Finance Dashboard and Cash Flow Statement were reviewed by the Committee.

### **C. Other Financial Updates**

Other items noted included:

- Increase in revenue due to primarily the accrual of the Hospital Quality Assurance Fund (HQAF) direct quarterly payment of \$2.139 million and IGT payment of \$1.216 million, the dollar amounts were not finalized until early January. The February IGT funds of \$472,508 expected by April/May 2024 and the March IGT funds of \$1.257 million expected by May/June 2024. The first QIP loan repayment of \$1.253 million due by February 28, 2024 and the second QIP loan repayment of \$1.222 million due by May 31, 2024.

### **3. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF CONSOLIDATED CHA/HOSPITAL COUNCIL 2024 DUES**

Dues for participation in The California Hospital Association (CHA) monthly dues of \$4,449.00 for period Jan 1, 2024 – Dec 31, 2024 for \$53,381.00. The Finance Committee recommends this resolution for Board approval.

### **4. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF JOSEPH M FABRY, D.O. PROFESSIONAL SERVICES AGREEMENT AND JOSEPH FABRY, D.O. PHYSICIAN RECRUITMENT AGREEMENT**

The Professional Services Agreement for full-time General Surgery services within the hospital and surgery clinic has proposed effective date of January 1, 2024, a 2-year term, and 60-day termination clause. The base monthly compensation will be set within 75<sup>th</sup> percentile of fair market value at \$45,500 per month. A recruitment incentive and relocation agreement of \$20,000 is forgivable over two (2) years. The Finance Committee recommends this resolution for Board approval.

### **5. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF STEFAN KLEIN, M.D. PROFESSIONAL SERVICES AGREEMENT**

The Professional Services Agreement for part-time (up to 16 hours/week) clinic-based Orthopedic Hand and Upper extremity professional services has proposed effective date of February 1, 2024, a 1-year term, and 30-day termination clause. The base daily rate will be set within median fair market value at \$2,900 per day, estimated monthly cost of \$25,133. The Finance Committee recommends this resolution for Board approval.

### **6. ADJOURNMENT**

There being no further business, the Committee was adjourned at 5:01 pm.

Respectfully submitted,

Sandra DiLaura  
Interim-Controller



February 15, 2024

**CFO Financial Summary for the District Board:**

For the month ending January 31, 2024, the District's Net Surplus (Loss) is \$644,730 compared to a budgeted Surplus (Loss) of (\$446,599). The District exceeded its budget for the month by \$1,091,329.

YTD as of January 31, 2024, the District's Net Surplus (Loss) is \$7,574,460 compared to a budgeted Surplus (Loss) of \$1,034,866. The District is exceeding its budget YTD by \$6,539,594.

Acute discharges were 166 for the month, slightly exceeding budget by 2 discharges or 1%. The ADC was 16.68 compared to a budget of 17.97. The ALOS was 3.11. The acute I/P gross revenue was under budget by **\$1.3 million** while O/P services gross revenue was **\$4.7 million** or 20% over budget. ER I/P visits were 129 and ER O/P visits were over budget by 310 visits or 17%. The RHCs & Specialty Clinics treated 3,906 (includes 439 visits at the Diabetes Clinic) and 900 visits respectively.

**Other Operating** revenue was slightly under budget by **\$23,638** due mainly to physician collections.

**Operating Expenses** were under budget by **\$110,916** due mainly to variances in: Interest (penalties) exceeding budget by \$190,945 and Registry \$146,603. These overages were offset by Employee Benefits being under budget by \$514,595 (Health Insurance and Sick Leave accounted for \$347,030 and \$98,107 in savings respectively).

**Non-operating Revenue** exceeded budget by **\$48,109** due mainly to higher than budgeted donations.

The SNFs ADC was **88.19** for the month. The Net Surplus (Loss) is **\$325,547** compared to a budget of \$220,746. YTD, the Net Surplus (Loss) is \$2,793,192, exceeding its budget by \$1,230,005.

HAZEL HAWKINS MEMORIAL HOSPITAL - COMBINED  
HOLLISTER, CA 95023  
FOR PERIOD 01/31/24

	CURRENT MONTH			PRIOR YR			YEAR-TO-DATE		
	ACTUAL 01/31/24	BUDGET 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 01/31/23	BUDGET 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 01/31/23
<b>GROSS PATIENT REVENUE:</b>									
ACUTE ROUTINE REVENUE	3,856,434	4,200,275	(343,841)	(8)	3,927,930	32,814,222	(9,730,296)	(30)	30,300,460
SNF ROUTINE REVENUE	2,057,580	2,092,500	(34,920)	(2)	2,132,350	14,512,500	782,968	5	14,432,800
ANCILLARY INPATIENT REVENUE	4,018,365	5,074,077	(1,055,712)	(21)	4,932,843	37,235,290	(9,439,919)	(25)	35,540,246
HOSPITALIST/PEDES I/P REVENUE	210,023	190,834	19,189	10	173,748	1,323,517	(213,424)	(16)	1,309,673
TOTAL GROSS INPATIENT REVENUE	10,142,402	11,557,686	(1,415,284)	(12)	11,166,871	85,885,529	(18,600,672)	(22)	81,583,178
ANCILLARY OUTPATIENT REVENUE	27,941,002	23,232,279	4,708,723	20	23,258,002	167,550,218	21,355,860	13	158,190,525
HOSPITALIST/PEDES O/P REVENUE	81,692	61,400	20,292	33	59,730	425,861	7,831	2	430,996
TOTAL GROSS OUTPATIENT REVENUE	28,022,694	23,293,679	4,729,015	20	23,317,732	167,976,079	21,363,691	13	158,621,521
TOTAL GROSS PATIENT REVENUE	38,165,096	34,851,365	3,313,731	10	34,484,603	253,861,608	2,763,019	1	240,204,700
<b>DEDUCTIONS FROM REVENUE:</b>									
MEDICARE CONTRACTUAL ALLOWANCES	11,233,292	9,976,886	1,256,406	13	9,344,847	73,051,264	(4,215,706)	(6)	70,098,007
MEDI-CAL CONTRACTUAL ALLOWANCES	9,843,477	9,452,178	391,299	4	9,625,389	68,822,863	(531,813)	(1)	60,082,772
BAD DEBT EXPENSE	776,991	389,870	387,121	99	128,865	4,572,147	2,847,945	61	2,490,056
CHARITY CARE	40,879	36,376	4,503	12	45,678	256,020	45,268	17	264,479
OTHER CONTRACTUALS AND ADJUSTMENTS	4,342,167	3,942,064	400,103	10	4,024,386	31,125,117	2,437,607	9	25,200,690
HOSPITALIST/PEDES CONTRACTUAL ALLOW	35,746	12,062	23,684	196	(12,604)	88,175	(39,998)	(45)	76,379
TOTAL DEDUCTIONS FROM REVENUE	26,272,552	23,809,436	2,463,116	10	23,156,560	173,183,337	(580,440)	0	158,212,382
NET PATIENT REVENUE	11,892,544	11,041,929	850,615	8	11,328,043	80,097,831	3,343,459	4	81,992,318
OTHER OPERATING REVENUE	558,861	582,499	(23,638)	(4)	1,010,826	4,077,470	(50,818)	(1)	8,406,861
NET OPERATING REVENUE	12,451,405	11,624,428	826,977	7	12,338,869	84,175,301	3,292,641	4	90,399,180
<b>OPERATING EXPENSES:</b>									
SALARIES & WAGES	4,880,068	4,769,338	110,730	2	4,688,946	32,992,119	(40,047)	0	33,889,643
REGISTRY	362,880	200,000	162,880	81	281,097	1,400,000	655,389	47	3,606,926
EMPLOYEE BENEFITS	1,889,684	2,546,327	(656,644)	(26)	2,316,977	14,279,096	(2,855,972)	(17)	19,497,045
PROFESSIONAL FEES	1,631,360	1,652,446	(21,086)	(1)	1,835,771	11,470,426	3,076	0	11,330,513
SUPPLIES	1,147,096	1,188,604	(41,508)	(4)	1,086,617	7,354,883	(990,578)	(12)	8,713,667
PURCHASED SERVICES	1,097,789	1,093,674	4,115	0	1,183,127	7,585,162	(161,367)	(2)	8,663,927
RENTAL	142,252	131,560	10,692	8	163,794	918,379	37,634	4	1,101,808
DEPRECIATION & AMORT	310,541	320,781	(10,240)	(3)	329,248	2,245,431	33,510	2	2,265,909
INTEREST	216,362	25,417	190,945	751	13,171	177,919	227,770	128	44,784
OTHER	470,274	436,401	33,873	8	457,584	3,028,180	(72,228)	(2)	3,074,577
TOTAL EXPENSES	12,148,305	12,364,548	(216,243)	(2)	12,356,331	85,295,079	(3,162,813)	(4)	92,188,797
NET OPERATING INCOME (LOSS)	303,100	(740,120)	1,043,220	(141)	(17,463)	(1,119,778)	6,455,454	(577)	(1,789,618)

HAZEL HAWKINS MEMORIAL HOSPITAL - COMBINED  
HOLLISTER, CA 95023  
FOR PERIOD 01/31/24

	CURRENT MONTH			PRIOR YR			YEAR-TO-DATE		
	ACTUAL 01/31/24	BUDGET 01/31/24	PERCENT VARIANCE	ACTUAL 01/31/23	BUDGET 01/31/24	PERCENT VARIANCE	ACTUAL 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE
NON-OPERATING REVENUE/EXPENSE:									
DONATIONS	49,966	5,000	44,966	214,315	135,000	61,488	196,488	46	373,527
PROPERTY TAX REVENUE	205,711	205,711	0	195,915	1,439,974	3	1,439,974	0	1,371,405
GO BOND PROP TAXES	170,388	170,388	0	164,964	1,192,716	(2)	1,192,716	0	1,154,749
GO BOND INT REVENUE/EXPENSE	(68,721)	(68,721)	0	(72,048)	(481,047)	(1)	(481,047)	0	(504,333)
OTHER NON-OPER REVENUE	16,987	13,843	3,144	14,223	96,901	28,129	125,030	29	90,149
OTHER NON-OPER EXPENSE	(32,700)	(32,700)	0	(69,231)	(228,900)	(1,269)	(230,169)	1	(297,314)
INVESTMENT INCOME	0	0	0	1,315	0	(4,209)	(4,209)	0	2,010
COLLABORATION CONTRIBUTIONS	0	0	0	0	0	0	0	0	0
TOTAL NON-OPERATING REVENUE/(EXPENSE)	341,630	293,521	48,109	449,454	2,154,644	84,140	2,238,784	4	2,190,193
NET SURPLUS (LOSS)	644,730	(446,599)	1,091,329	431,991	1,034,866	6,539,594	7,574,460	632	400,576
EBIDA	\$ 886,305	\$ (194,785)	\$ 1,081,090	\$ 737,553	\$ 2,797,528	\$ 6,574,375	\$ 9,371,903	235.00%	\$ 2,313,382
EBIDA MARGIN	7.12%	(1.68)%	8.79%	5.96%	3.32%	7.39%	10.71%	222.38%	2.56%
OPERATING MARGIN	2.43%	(6.37)%	8.80%	(0.14)%	(1.33)%	7.43%	6.10%	(558.55)%	(1.98)%
NET SURPLUS (LOSS) MARGIN	5.18%	(3.84)%	9.02%	3.50%	1.23%	7.43%	8.66%	604.37%	0.44%

HAZEL HAWKINS MEMORIAL HOSPITAL - ACUTE FACILITY  
HOLLISTER, CA 95023  
FOR PERIOD 01/31/24

	CURRENT MONTH			PRIOR YR			YEAR-TO-DATE			
	ACTUAL 01/31/24	BUDGET 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 01/31/23	ACTUAL 01/31/24	BUDGET 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 01/31/23
GROSS PATIENT REVENUE:										
ROUTINE REVENUE	3,856,434	4,200,275	(343,841)	(8)	3,927,930	23,083,926	32,814,222	(9,730,296)	(30)	30,300,460
ANCILLARY INPATIENT REVENUE	3,754,384	4,702,187	(947,803)	(20)	4,459,975	25,680,878	34,633,373	(8,952,495)	(26)	32,684,544
HOSPITALIST I/P REVENUE	210,023	190,834	19,189	10	173,748	1,110,093	1,323,517	(213,424)	(16)	1,309,673
TOTAL GROSS INPATIENT REVENUE	7,820,841	9,093,296	(1,272,455)	(14)	8,561,652	49,874,897	68,771,112	(18,896,215)	(28)	64,294,677
ANCILLARY OUTPATIENT REVENUE	27,941,002	23,232,279	4,708,723	20	23,258,002	188,906,078	167,550,218	21,355,860	13	158,190,525
HOSPITALIST O/P REVENUE	81,692	61,400	20,292	33	59,730	433,692	425,861	7,831	2	430,996
TOTAL GROSS OUTPATIENT REVENUE	28,022,694	23,293,679	4,729,015	20	23,317,732	189,339,770	167,976,079	21,363,691	13	158,621,521
TOTAL GROSS ACUTE PATIENT REVENUE	35,843,535	32,386,975	3,456,560	11	31,879,385	239,214,667	236,747,191	2,467,476	1	222,916,198
DEDUCTIONS FROM REVENUE ACUTE:										
MEDICARE CONTRACTUAL ALLOWANCES	11,061,424	9,698,906	1,362,518	14	9,046,742	67,348,357	71,105,180	(3,756,823)	(5)	68,160,810
MEDI-CAL CONTRACTUAL ALLOWANCES	9,771,922	9,343,870	428,052	5	9,455,738	67,212,398	68,071,691	(859,293)	(1)	58,908,759
BAD DEBT EXPENSE	716,099	379,870	336,229	89	91,222	4,667,352	2,777,945	1,889,407	68	2,455,490
CHARITY CARE	40,879	36,376	4,503	12	38,528	311,288	266,020	45,268	17	257,329
OTHER CONTRACTUALS AND ADJUSTMENTS	4,301,282	3,875,104	426,178	11	4,000,734	30,843,248	28,223,110	2,620,138	9	24,828,282
HOSPITALIST/PEDS CONTRACTUAL ALLOW	35,746	12,062	23,684	196	(12,604)	48,177	88,175	(39,998)	(45)	76,379
TOTAL ACUTE DEDUCTIONS FROM REVENUE	25,927,352	23,346,188	2,581,164	11	22,620,360	170,430,819	170,532,121	(101,302)	0	154,687,048
NET ACUTE PATIENT REVENUE	9,916,183	9,040,787	875,396	10	9,259,024	68,783,848	66,215,070	2,568,778	4	68,229,151
OTHER OPERATING REVENUE	568,861	582,499	(23,638)	(4)	1,010,826	4,026,652	4,077,470	(50,818)	(1)	8,406,861
NET ACUTE OPERATING REVENUE	10,475,044	9,623,286	851,758	9	10,269,850	72,810,500	70,292,540	2,517,960	4	76,636,012
OPERATING EXPENSES:										
SALARIES & WAGES	3,923,185	3,829,550	93,635	2	3,783,926	26,249,937	26,470,574	(220,637)	(1)	27,430,236
REGISTRY	313,603	167,000	146,603	88	249,749	1,885,303	1,169,000	716,303	61	3,430,108
EMPLOYEE BENEFITS	1,498,417	2,013,012	(514,595)	(26)	1,839,247	11,007,133	13,475,263	(2,468,131)	(18)	15,410,814
PROFESSIONAL FEES	1,629,150	1,650,109	(20,959)	(1)	1,833,561	11,454,956	11,450,993	3,963	0	11,314,533
SUPPLIES	1,044,776	1,099,246	(54,470)	(5)	1,008,340	6,661,615	7,722,055	(1,060,440)	(14)	8,080,655
PURCHASED SERVICES	1,002,066	986,211	15,855	2	1,128,433	6,839,591	6,839,869	(278)	0	7,937,180
RENTAL	141,233	130,516	10,717	8	163,371	948,929	911,109	37,820	4	1,095,177
DEPRECIATION & AMORT	270,764	281,320	(10,556)	(4)	289,797	2,002,321	1,969,240	33,081	2	1,989,104
INTEREST	216,362	25,417	190,945	751	13,171	405,689	177,919	227,770	128	44,784
OTHER	410,111	378,202	31,909	8	397,623	2,605,296	2,624,503	(19,207)	(1)	2,664,141
TOTAL EXPENSES	10,449,667	10,560,583	(110,916)	(1)	10,707,217	70,060,769	72,810,525	(2,749,756)	(4)	79,396,731
NET OPERATING INCOME (LOSS)	25,377	(937,297)	962,674	(103)	(437,367)	2,749,731	(2,517,985)	5,267,716	(209)	(2,760,719)

HAZEL HAWKINS MEMORIAL HOSPITAL - ACUTE FACILITY  
 HOLLISTER, CA 95023  
 FOR PERIOD 01/31/24

	CURRENT MONTH			PRIOR YR			YEAR-TO-DATE			
	ACTUAL 01/31/24	BUDGET 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 01/31/23	ACTUAL 01/31/24	BUDGET 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 01/31/23
NON-OPERATING REVENUE\EXPENSE:										
DONATIONS	49,966	5,000	44,966	899	214,315	196,488	135,000	61,488	46	373,527
PROPERTY TAX REVENUE	174,854	174,854	0	0	166,528	1,223,978	1,223,978	0	0	1,165,696
GO BOND PROP TAXES	170,388	170,388	0	0	164,964	1,192,714	1,192,716	(2)	0	1,154,749
GO BOND INT REVENUE\EXPENSE	(68,721)	(68,721)	0	0	(72,048)	(481,048)	(481,047)	(1)	0	(504,333)
OTHER NON-OPER REVENUE	16,987	13,843	3,144	23	14,223	125,030	96,901	28,129	29	90,149
OTHER NON-OPER EXPENSE	(25,412)	(25,412)	0	0	(60,888)	(179,155)	(177,884)	(1,271)	1	(238,916)
INVESTMENT INCOME	0	0	0	0	1,315	(4,209)	0	(4,209)	0	2,010
COLLABORATION CONTRIBUTIONS	0	0	0	0	0	0	0	0	0	0
TOTAL NON-OPERATING REVENUE/(EXPENSE)	318,061	269,952	48,109	18	428,409	2,073,799	1,989,664	84,135	4	2,042,883
NET SURPLUS (LOSS)	343,438	(667,345)	1,010,783	(152)	(8,957)	4,823,530	(528,321)	5,351,851	(1,013)	(717,836)



HAZEL HAWKINS SKILLED NURSING FACILITIES  
HOLLISTER, CA  
FOR PERIOD 01/31/24

	CURRENT MONTH		PRIOR YR		YEAR-TO-DATE				
	ACTUAL 01/31/24	BUDGET 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE	ACTUAL 01/31/24	BUDGET 01/31/24	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 01/31/23
GROSS SNF PATIENT REVENUE:									
ROUTINE SNF REVENUE	2,057,580	2,092,500	(34,920)	(2)	15,295,468	14,512,500	782,968	5	14,432,800
ANCILLARY SNF REVENUE	263,981	371,890	(107,909)	(29)	2,114,492	2,601,917	(487,425)	(19)	2,855,702
TOTAL GROSS SNF PATIENT REVENUE	2,321,561	2,464,390	(142,829)	(6)	17,409,960	17,114,417	295,543	2	17,288,502
DEDUCTIONS FROM REVENUE SNF:									
MEDICARE CONTRACTUAL ALLOWANCES	171,868	277,980	(106,112)	(38)	1,487,202	1,946,084	(458,882)	(24)	1,937,198
MEDI-CAL CONTRACTUAL ALLOWANCES	71,555	108,308	(36,753)	(34)	1,078,652	751,172	327,480	44	1,174,013
BAD DEBT EXPENSE	60,892	10,000	50,892	509	(95,205)	70,000	(165,205)	(236)	34,566
CHARITY CARE	0	0	0	0	7,150	0	7,150	0	7,150
OTHER CONTRACTUALS AND ADJUSTMENTS	40,885	66,960	(26,075)	(39)	23,652	464,400	(182,532)	(39)	372,407
TOTAL SNF DEDUCTIONS FROM REVENUE	345,200	463,248	(118,048)	(26)	2,752,518	3,231,656	(479,138)	(15)	3,595,334
NET SNF PATIENT REVENUE	1,976,361	2,001,142	(24,781)	(1)	14,657,442	13,882,761	774,681	6	13,763,168
OTHER OPERATING REVENUE									
NET SNF OPERATING REVENUE	1,976,361	2,001,142	(24,781)	(1)	14,657,442	13,882,761	774,681	6	13,763,168
OPERATING EXPENSES:									
SALARIES & WAGES	936,327	939,788	(3,461)	0	6,673,917	6,521,545	152,372	2	6,459,407
REGISTRY	49,277	33,000	16,277	49	170,087	231,000	(60,913)	(26)	176,819
EMPLOYEE BENEFITS	387,699	533,315	(145,617)	(27)	3,267,013	3,659,805	(392,792)	(11)	4,086,231
PROFESSIONAL FEES	2,210	2,337	(127)	(5)	15,470	16,357	(887)	(5)	15,980
SUPPLIES	102,189	89,358	12,831	14	78,277	623,406	69,535	11	633,012
PURCHASED SERVICES	95,723	107,463	(11,740)	(11)	54,694	745,303	(169,857)	(23)	726,747
RENTAL	1,019	1,044	(25)	(2)	7,085	7,270	(185)	(3)	6,631
DEPRECIATION	39,778	39,461	317	1	276,620	276,191	429	0	276,804
INTEREST	0	0	0	0	0	0	0	0	0
OTHER	60,163	58,199	1,964	3	59,962	403,677	(53,021)	(13)	410,435
TOTAL EXPENSES	1,674,384	1,803,965	(129,582)	(7)	12,029,235	12,484,554	(455,319)	(4)	12,792,066
NET OPERATING INCOME (LOSS)	301,978	197,177	104,801	53	2,628,207	1,398,207	1,230,000	88	971,102
NON-OPERATING REVENUE/EXPENSE:									
DONATIONS	0	0	0	0	0	0	0	0	0
PROPERTY TAX REVENUE	30,857	30,857	0	0	215,999	215,996	3	0	205,709
OTHER NON-OPER EXPENSE	(7,286)	(7,288)	2	0	(8,343)	(51,016)	42,673	0	(58,399)
TOTAL NON-OPERATING REVENUE/(EXPENSE)	23,571	23,569	2	0	164,985	164,980	5	0	147,311
NET SURPLUS (LOSS)	325,547	220,746	104,801	48	2,793,192	1,563,187	1,230,005	79	1,118,412

HAZEL HAWKINS MEMORIAL HOSPITAL  
 HOLLISTER, CA  
 For the month ended 01/31/24

	CURR MONTH 01/31/24	PRIOR MONTH 12/31/23	POS/NEG VARIANCE	PERCENTAGE VARIANCE	PRIOR YR 06/30/23
CURRENT ASSETS					
CASH & CASH EQUIVALENT	18,691,735	19,141,516	(449,781)	(2)	13,649,396
PATIENT ACCOUNTS RECEIVABLE	67,464,984	62,620,823	4,844,160	8	51,674,982
BAD DEBT ALLOWANCE	(7,583,417)	(7,080,605)	(502,812)	7	(5,227,791)
CONTRACTUAL RESERVES	(44,059,682)	(39,903,437)	(4,156,246)	10	(32,708,039)
OTHER RECEIVABLES	9,721,833	8,507,773	1,214,060	14	8,381,301
INVENTORIES	4,045,397	3,991,556	53,842	1	4,057,813
PREPAID EXPENSES	2,079,436	2,688,418	(608,982)	(23)	2,042,543
DUE TO/FROM THIRD PARTIES	1,978,192	1,978,192	0	0	2,784,747
TOTAL CURRENT ASSETS	<u>52,338,478</u>	<u>51,944,236</u>	<u>394,242</u>	<u>1</u>	<u>44,654,951</u>
ASSETS WHOSE USE IS LIMITED					
BOARD DESIGNATED FUNDS	6,366,795	6,099,974	266,821	4	3,825,798
TOTAL LIMITED USE ASSETS	<u>6,366,795</u>	<u>6,099,974</u>	<u>266,821</u>	<u>4</u>	<u>3,825,798</u>
PROPERTY, PLANT, AND EQUIPMENT					
LAND & LAND IMPROVEMENTS	3,370,474	3,370,474	0	0	3,370,474
BLDGS & BLDG IMPROVEMENTS	100,098,374	100,098,374	0	0	100,098,374
EQUIPMENT	43,918,877	43,821,068	97,809	0	43,302,208
CONSTRUCTION IN PROGRESS	977,711	956,198	21,513	2	880,124
CAPITALIZED INTEREST	0	0	0	(100)	0
GROSS PROPERTY, PLANT, AND EQUIPMENT	148,365,435	148,246,114	119,322	0	147,651,180
ACCUMULATED DEPRECIATION	(92,738,245)	(92,413,121)	(325,124)	0	(90,362,507)
NET PROPERTY, PLANT, AND EQUIPMENT	<u>55,627,190</u>	<u>55,832,992</u>	<u>(205,802)</u>	<u>0</u>	<u>57,288,673</u>
OTHER ASSETS					
UNAMORTIZED LOAN COSTS	428,502	434,573	(6,071)	(1)	470,999
PENSION DEFERRED OUTFLOWS NET	18,285,289	18,285,289	0	0	18,285,289
TOTAL OTHER ASSETS	<u>18,713,791</u>	<u>18,719,862</u>	<u>(6,071)</u>	<u>0</u>	<u>18,756,288</u>
TOTAL UNRESTRICTED ASSETS	<u>133,046,254</u>	<u>132,597,065</u>	<u>449,189</u>	<u>0</u>	<u>124,525,709</u>
RESTRICTED ASSETS	<u>40,127</u>	<u>67,051</u>	<u>(26,924)</u>	<u>(40)</u>	<u>125,193</u>
TOTAL ASSETS	133,086,381	132,664,116	422,266	0	124,650,902

HAZEL HAWKINS MEMORIAL HOSPITAL  
 HOLLISTER, CA  
 For the month ended 01/31/24

	CURR MONTH 01/31/24	PRIOR MONTH 12/31/23	POS/NEG VARIANCE	PERCENTAGE VARIANCE	PRIOR YR 06/30/23
CURRENT LIABILITIES					
ACCOUNTS PAYABLE	5,646,697	6,008,135	361,438	(6)	4,938,613
ACCRUED PAYROLL	5,031,789	4,431,134	(600,654)	14	3,345,253
ACCRUED PAYROLL TAXES	1,583,772	1,541,062	(42,710)	3	1,497,221
ACCRUED BENEFITS	6,155,666	6,345,005	189,339	(3)	6,051,228
ACCRUED PENSION (CURRENT)	4,956,003	4,956,003	0	0	5,061,807
OTHER ACCRUED EXPENSES	79,023	71,559	(7,463)	10	84,460
PATIENT REFUNDS PAYABLE	7,244	1,310	(5,934)	453	961
DUE TO\FROM THIRD PARTIES	(1,506,719)	(1,084,412)	422,307	39	196,789
OTHER CURRENT LIABILITIES	3,518,803	3,362,789	(156,014)	5	3,132,834
TOTAL CURRENT LIABILITIES	<u>25,472,277</u>	<u>25,632,585</u>	<u>160,309</u>	<u>(1)</u>	<u>24,309,166</u>
LONG-TERM DEBT					
LEASES PAYABLE	5,476,119	5,482,831	6,712	0	5,529,504
BONDS PAYABLE	34,584,721	34,613,241	28,520	0	34,784,361
TOTAL LONG TERM DEBT	<u>40,060,840</u>	<u>40,096,072</u>	<u>35,232</u>	<u>0</u>	<u>40,313,865</u>
OTHER LONG-TERM LIABILITIES					
DEFERRED REVENUE	0	0	0	0	0
LONG-TERM PENSION LIABILITY	36,485,864	36,485,864	0	0	36,485,864
TOTAL OTHER LONG-TERM LIABILITIES	<u>36,485,864</u>	<u>36,485,864</u>	<u>0</u>	<u>0</u>	<u>36,485,864</u>
TOTAL LIABILITIES	102,018,980	102,214,521	195,541	0	101,108,895
NET ASSETS:					
UNRESTRICTED FUND BALANCE	23,376,814	23,376,814	0	0	23,376,814
RESTRICTED FUND BALANCE	116,127	143,051	26,924	(19)	165,193
NET REVENUE/(EXPENSES)	7,574,460	6,929,729	(644,730)	9	0
TOTAL NET ASSETS	<u>31,067,401</u>	<u>30,449,595</u>	<u>(617,806)</u>	<u>2</u>	<u>23,542,007</u>
TOTAL LIABILITIES AND NET ASSETS	<u>133,086,381</u>	<u>132,664,116</u>	<u>(422,266)</u>	<u>0</u>	<u>124,650,902</u>

Description	Target	MTD Actual	YTD Actual	YTD Target
Average Daily Census - Acute	17.97	16.68	14.69	18.68
Average Daily Census - SNF	90.00	88.19	93.44	90.00
Acute Length of Stay	3.40	3.11	2.99	2.97
<b>ER Visits:</b>				
Inpatient	163	129	800	1,174
Outpatient	1,810	2,120	14,414	13,986
Total	1,973	2,249	15,214	15,160
Days in Accounts Receivable	45.0	56.2	56.2	45.0
Productive Full-Time Equivalents	500.90	484.06	477.54	500.90
Net Patient Revenue	11,041,929	11,892,544	83,441,290	80,097,831
Payment-to-Charge Ratio	31.7%	31.2%	32.5%	31.6%
Medicare Traditional Payor Mix	30.56%	28.93%	26.53%	30.39%
Commercial Payor Mix	21.20%	22.21%	23.48%	21.48%
Bad Debt % of Gross Revenue	1.12%	2.05%	1.79%	1.12%
EBIDA	-194,785	886,305	9,371,903	2,797,528
EBIDA %	-1.68%	7.12%	10.71%	3.32%
Operating Margin	-6.37%	2.43%	6.10%	-1.33%
Salaries, Wages, Registry & Benefits %: by Net Operating Revenue	64.65%	57.28%	56.35%	61.21%
by Total Operating Expense	60.78%	58.71%	60.01%	60.41%
<b>Bond Covenants:</b>				
Debt Service Ratio	1.25	8.50	8.50	1.25
Current Ratio	1.50	2.05	2.05	1.50
Days Cash on hand	30.00	50.18	50.18	30.00
<b>Met or Exceeded Target</b>				
<b>Within 10% of Target</b>				
<b>Not Within 10%</b>				

**Statement of Cash Flows**  
**Hazel Hawkins Memorial Hospital**  
**Hollister, CA**  
**Three months ending January 31, 2024**

	CASH FLOW		COMMENTS
	Current Month 1/31/2024	Current Year-To-Date 1/31/2024	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net Income (Loss)	\$644,730	\$7,574,460	
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:			
Depreciation	325,124	2,375,743	
(Increase)/Decrease in Net Patient Accounts Receivable	(185,104)	(2,082,734)	
(Increase)/Decrease in Other Receivables	(1,214,060)	(1,345,533)	
(Increase)/Decrease in Inventories	(53,842)	12,415	
(Increase)/Decrease in Pre-Paid Expenses	608,982	(36,894)	
(Increase)/Decrease in Due From Third Parties	0	806,555	
Increase/(Decrease) in Accounts Payable	(361,438)	708,088	
Increase/(Decrease) in Notes and Loans Payable	0	0	
Increase/(Decrease) in Accrued Payroll and Benefits	454,026	1,771,716	
Increase/(Decrease) in Accrued Expenses	7,463	(5,439)	
Increase/(Decrease) in Patient Refunds Payable	5,934	6,282	
Increase/(Decrease) in Third Party Advances/Liabilities	(422,307)	(1,703,508)	
Increase/(Decrease) in Other Current Liabilities	156,014	385,969	Semi-Annual Interest - 2021 Insured Revenue Bonds
<b>Net Cash Provided by Operating Activities:</b>	<b>(679,208)</b>	<b>892,660</b>	
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchase of Property, Plant and Equipment	(119,322)	(714,257)	
(Increase)/Decrease in Limited Use Cash and Investments	0	0	
(Increase)/Decrease in Other Limited Use Assets	(266,821)	(2,540,997)	Bond Principal & Int Payment - 2014 & 2021 Bonds
(Increase)/Decrease in Other Assets	6,071	42,497	Amortization
<b>Net Cash Used by Investing Activities</b>	<b>(380,072)</b>	<b>(3,212,757)</b>	
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Increase/(Decrease) in Capital Lease Debt	(6,712)	(53,385)	
Increase/(Decrease) in Bond Mortgage Debt	(28,520)	(199,640)	
Increase/(Decrease) in Other Long Term Liabilities	0	0	Refinancing of 2013 Bonds with 2021 Bonds
<b>Net Cash Used for Financing Activities</b>	<b>(35,232)</b>	<b>(253,025)</b>	
(INCREASE)/DECREASE IN RESTRICTED ASSETS	<b>0</b>	<b>41,000</b>	
<b>Net Increase/(Decrease) in Cash</b>	<b>(449,782)</b>	<b>5,042,338</b>	
Cash, Beginning of Period	19,141,516	13,649,396	
<b>Cash, End of Period</b>	<b>\$18,691,734</b>	<b>\$18,691,734</b>	\$0

**\$372,475**

Cost per day to run the District  
Operational Days Cash on Hand

50.18

Hazel Hawkins Memorial Hospital  
 Bad Debt Expense  
 For the Year Ending June 30, 2024

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
Budgeted Gross Revenue	38,236,593	38,468,812	35,049,053	34,999,737	35,870,267	36,385,781	34,851,365	32,060,010	36,752,432	35,946,200	39,112,090	38,876,681	436,609,021
Budgeted Bad Debt Expense	429,889	432,423	393,214	391,626	402,993	407,930	389,870	358,975	412,378	403,932	440,170	438,441	4,901,841
BD Exp as a percent of Gross Revenue	1.12%	1.12%	1.12%	1.12%	1.12%	1.12%	1.12%	1.12%	1.12%	1.12%	1.13%	1.13%	1.12%
Actual Gross Revenue	34,381,757	36,309,479	36,251,934	37,061,367	36,004,686	37,198,238	37,873,381	-	-	-	-	-	255,080,842
Actual Bad Debt Expense	712,509	663,649	543,514	751,015	695,471	428,999	776,991	-	-	-	-	-	4,572,148
BD Exp as a percent of Gross Revenue	2.07%	1.83%	1.50%	2.03%	1.93%	1.15%	2.05%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	1.79%
Budgeted YTD BD Exp	2,847,945	1.12%											266,020
Actual YTD BD Exp	4,572,148	1.79%											311,288
Amount under (over) budget	(1,724,203)	-0.67%											(45,268)
Prior Year percent of Gross Revenue	1.15%												0.12%
Percent of Decrease (Inc) from Prior Year	-55.9%												

YTD Charity Exp Budget  
 YTD Charity Exp Actual  
 Amt under (over) budget  
 Charity Exp % of Gross Rev

Hazel Hawkins Memorial Hospital  
 IRS Employer FICA Liability  
 As of January 31, 2024

Tax Quarter Ending:	Principal	Penalty	Interest	Total
- June 30, 2020 *	433,710.08	43,371.01	32,889.68	509,970.77
- September 30, 2020	380,982.06	38,098.21	26,073.55	445,153.82
- December 31, 2020	329,268.86	32,926.87	25,270.56	387,466.29
Totals	1,143,961.00	114,396.09	84,233.78	1,342,590.87

\* Estimate of Interest pending.