

HAZEL HAWKINS MEMORIAL HOSPITAL - ACUTE FACILITY
HOLLISTER, CA 95023
FOR PERIOD 07/31/25

-----CURRENT MONTH-----					-----YEAR-TO-DATE-----				
ACTUAL 07/31/25	BUDGET 07/31/25	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 07/31/24	ACTUAL 07/31/25	BUDGET 07/31/25	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 07/31/24

GROSS PATIENT REVENUE:

ROUTINE REVENUE	3,378,550	3,497,490	(118,940)	(3)	3,525,032	3,378,550	3,497,490	(118,940)	(3)	3,525,032
ANCILLARY INPATIENT REVENUE	3,281,333	4,161,875	(880,542)	(21)	4,353,079	3,281,333	4,161,875	(880,542)	(21)	4,353,079
HOSPITALIST I\ P REVENUE	175,198	0	175,198		0	175,198	0	175,198		0
TOTAL GROSS INPATIENT REVENUE	6,835,081	7,659,365	(824,284)	(11)	7,878,111	6,835,081	7,659,365	(824,284)	(11)	7,878,111
ANCILLARY OUTPATIENT REVENUE	30,638,214	30,924,445	(286,231)	(1)	28,201,616	30,638,214	30,924,445	(286,231)	(1)	28,201,616
HOSPITALIST O\ P REVENUE	118,671	0	118,671		0	118,671	0	118,671		0
TOTAL GROSS OUTPATIENT REVENUE	30,756,885	30,924,445	(167,560)	(1)	28,201,616	30,756,885	30,924,445	(167,560)	(1)	28,201,616
TOTAL GROSS ACUTE PATIENT REVENUE	37,591,966	38,583,810	(991,844)	(3)	36,079,726	37,591,966	38,583,810	(991,844)	(3)	36,079,726

DEDUCTIONS FROM REVENUE ACUTE:

MEDICARE CONTRACTUAL ALLOWANCES	10,521,135	10,779,124	(257,989)	(2)	10,439,130	10,521,135	10,779,124	(257,989)	(2)	10,439,130
MEDI-CAL CONTRACTUAL ALLOWANCES	10,460,684	10,386,201	74,483	1	10,500,531	10,460,684	10,386,201	74,483	1	10,500,531
BAD DEBT EXPENSE	1,098,471	1,021,676	76,795	8	681,501	1,098,471	1,021,676	76,795	8	681,501
CHARITY CARE	70,086	31,739	38,347	121	1,214	70,086	31,739	38,347	121	1,214
OTHER CONTRACTUALS AND ADJUSTMENTS	5,224,834	4,870,104	354,730	7	4,492,147	5,224,834	4,870,104	354,730	7	4,492,147
HOSPITALIST\ PEDS CONTRACTUAL ALLOW	71,366	0	71,366		0	71,366	0	71,366		0
TOTAL ACUTE DEDUCTIONS FROM REVENUE	27,446,576	27,088,844	357,732	1	26,114,524	27,446,576	27,088,844	357,732	1	26,114,524
NET ACUTE PATIENT REVENUE	10,145,389	11,494,966	(1,349,577)	(12)	9,965,203	10,145,389	11,494,966	(1,349,577)	(12)	9,965,203
OTHER OPERATING REVENUE	1,569,207	1,135,773	433,434	38	621,659	1,569,207	1,135,773	433,434	38	621,659
NET ACUTE OPERATING REVENUE	11,714,596	12,630,739	(916,143)	(7)	10,586,862	11,714,596	12,630,739	(916,143)	(7)	10,586,862

OPERATING EXPENSES:

SALARIES & WAGES	4,156,203	4,446,501	(290,298)	(7)	3,781,915	4,156,203	4,446,501	(290,298)	(7)	3,781,915
REGISTRY	596,990	476,160	120,830	25	432,957	596,990	476,160	120,830	25	432,957
EMPLOYEE BENEFITS	1,784,707	1,979,715	(195,008)	(10)	1,548,488	1,784,707	1,979,715	(195,008)	(10)	1,548,488
PROFESSIONAL FEES	1,700,506	1,642,284	58,222	4	1,366,422	1,700,506	1,642,284	58,222	4	1,366,422
SUPPLIES	1,121,648	1,225,433	(103,785)	(9)	948,931	1,121,648	1,225,433	(103,785)	(9)	948,931
PURCHASED SERVICES	1,412,802	1,251,817	160,985	13	1,125,740	1,412,802	1,251,817	160,985	13	1,125,740
RENTAL	194,660	159,619	35,041	22	119,229	194,660	159,619	35,041	22	119,229
DEPRECIATION & AMORT	282,199	276,162	6,037	2	279,580	282,199	276,162	6,037	2	279,580
INTEREST	5,745	19,870	(14,126)	(71)	6,082	5,745	19,870	(14,126)	(71)	6,082
OTHER	443,974	541,948	(97,974)	(18)	302,305	443,974	541,948	(97,974)	(18)	302,305
TOTAL EXPENSES	11,699,434	12,019,509	(320,075)	(3)	9,911,649	11,699,434	12,019,509	(320,075)	(3)	9,911,649

NET OPERATING INCOME (LOSS)	15,163	611,230	(596,067)	(98)	675,213	15,163	611,230	(596,067)	(98)	675,213
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CURRENT MONTH							YEAR-TO-DATE				
ACTUAL	BUDGET	POS/NEG	PERCENT	PRIOR YR			ACTUAL	BUDGET	POS/NEG	PERCENT	PRIOR YR
07/31/25	07/31/25	VARIANCE	VARIANCE	07/31/24			07/31/25	07/31/25	VARIANCE	VARIANCE	07/31/24

NON-OPERATING REVENUE\EXPENSE:										
DONATIONS	46,000	20,000	26,000	130	5,654	46,000	20,000	26,000	130	5,654
PROPERTY TAX REVENUE	211,194	211,194	0	0	204,954	211,194	211,194	0	0	204,954
GO BOND PROP TAXES	181,114	181,114	0	0	175,915	181,114	181,114	0	0	175,915
GO BOND INT REVENUE\EXPENSE	(61,114)	(61,114)	0	0	(65,081)	(61,114)	(61,114)	0	0	(65,081)
OTHER NON-OPER REVENUE	12,824	16,399	(3,575)	(22)	14,266	12,824	16,399	(3,575)	(22)	14,266
OTHER NON-OPER EXPENSE	(17,602)	(17,694)	92	(1)	(21,675)	(17,602)	(17,694)	92	(1)	(21,675)
INVESTMENT INCOME	1,331	1,625	(294)	(18)	4,101	1,331	1,625	(294)	(18)	4,101
COLLABORATION CONTRIBUTIONS	0	0	0	0	0	0	0	0	0	0
TOTAL NON-OPERATING REVENUE/ (EXPENSE)	373,747	351,524	22,223	6	318,135	373,747	351,524	22,223	6	318,135
NET SURPLUS (LOSS)	388,910	962,754	(573,845)	(60)	993,348	388,910	962,754	(573,845)	(60)	993,348

HAZEL HAWKINS MEMORIAL HOSPITAL - COMBINED
HOLLISTER, CA 95023
FOR PERIOD 07/31/25

-----CURRENT MONTH-----					-----YEAR-TO-DATE-----				
ACTUAL 07/31/25	BUDGET 07/31/25	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 07/31/24	ACTUAL 07/31/25	BUDGET 07/31/25	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 07/31/24

GROSS PATIENT REVENUE:

ACUTE ROUTINE REVENUE	3,378,550	3,497,490	(118,940)	(3)	3,525,032	3,378,550	3,497,490	(118,940)	(3)	3,525,032
SNF ROUTINE REVENUE	2,084,040	2,092,500	(8,460)	0	1,972,830	2,084,040	2,092,500	(8,460)	0	1,972,830
ANCILLARY INPATIENT REVENUE	3,716,245	4,543,000	(826,755)	(18)	4,638,265	3,716,245	4,543,000	(826,755)	(18)	4,638,265
HOSPITALIST\PEDS I\P REVENUE	175,198	0	175,198		0	175,198	0	175,198		0

TOTAL GROSS INPATIENT REVENUE	9,354,033	10,132,990	(778,957)	(8)	10,136,126	9,354,033	10,132,990	(778,957)	(8)	10,136,126
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ANCILLARY OUTPATIENT REVENUE	30,638,214	30,924,445	(286,231)	(1)	28,201,616	30,638,214	30,924,445	(286,231)	(1)	28,201,616
HOSPITALIST\PEDS O\P REVENUE	118,671	0	118,671		0	118,671	0	118,671		0

TOTAL GROSS OUTPATIENT REVENUE	30,756,885	30,924,445	(167,560)	(1)	28,201,616	30,756,885	30,924,445	(167,560)	(1)	28,201,616
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TOTAL GROSS PATIENT REVENUE	40,110,918	41,057,435	(946,518)	(2)	38,337,742	40,110,918	41,057,435	(946,518)	(2)	38,337,742
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DEDUCTIONS FROM REVENUE:

MEDICARE CONTRACTUAL ALLOWANCES	10,821,350	11,052,935	(231,586)	(2)	10,691,024	10,821,350	11,052,935	(231,586)	(2)	10,691,024
MEDI-CAL CONTRACTUAL ALLOWANCES	10,569,806	10,486,953	82,853	1	10,613,612	10,569,806	10,486,953	82,853	1	10,613,612
BAD DEBT EXPENSE	1,131,712	1,026,676	105,036	10	665,668	1,131,712	1,026,676	105,036	10	665,668
CHARITY CARE	70,086	31,739	38,347	121	1,214	70,086	31,739	38,347	121	1,214
OTHER CONTRACTUALS AND ADJUSTMENTS	5,218,951	4,905,168	313,783	6	4,510,102	5,218,951	4,905,168	313,783	6	4,510,102
HOSPITALIST\PEDS CONTRACTUAL ALLOW	71,366	0	71,366		0	71,366	0	71,366		0

TOTAL DEDUCTIONS FROM REVENUE	27,883,270	27,503,471	379,799	1	26,481,619	27,883,270	27,503,471	379,799	1	26,481,619
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NET PATIENT REVENUE	12,227,647	13,553,964	(1,326,317)	(10)	11,856,122	12,227,647	13,553,964	(1,326,317)	(10)	11,856,122
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OTHER OPERATING REVENUE	1,569,207	1,135,773	433,434	38	621,659	1,569,207	1,135,773	433,434	38	621,659
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NET OPERATING REVENUE	13,796,854	14,689,737	(892,883)	(6)	12,477,782	13,796,854	14,689,737	(892,883)	(6)	12,477,782
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OPERATING EXPENSES:

SALARIES & WAGES	5,203,471	5,548,026	(344,555)	(6)	4,771,892	5,203,471	5,548,026	(344,555)	(6)	4,771,892
REGISTRY	665,129	525,385	139,744	27	479,102	665,129	525,385	139,744	27	479,102
EMPLOYEE BENEFITS	2,270,703	2,488,416	(217,713)	(9)	2,014,373	2,270,703	2,488,416	(217,713)	(9)	2,014,373
PROFESSIONAL FEES	1,702,716	1,644,784	57,932	4	1,368,632	1,702,716	1,644,784	57,932	4	1,368,632
SUPPLIES	1,243,955	1,323,687	(79,732)	(6)	1,058,394	1,243,955	1,323,687	(79,732)	(6)	1,058,394
PURCHASED SERVICES	1,517,318	1,355,855	161,463	12	1,210,970	1,517,318	1,355,855	161,463	12	1,210,970
RENTAL	214,764	169,755	45,009	27	120,495	214,764	169,755	45,009	27	120,495
DEPRECIATION & AMORT	321,716	315,203	6,513	2	318,704	321,716	315,203	6,513	2	318,704
INTEREST	5,745	19,870	(14,126)	(71)	6,082	5,745	19,870	(14,126)	(71)	6,082
OTHER	526,778	593,333	(66,555)	(11)	346,971	526,778	593,333	(66,555)	(11)	346,971

TOTAL EXPENSES	13,672,295	13,984,314	(312,019)	(2)	11,695,615	13,672,295	13,984,314	(312,019)	(2)	11,695,615
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NET OPERATING INCOME (LOSS)	124,560	705,423	(580,864)	(82)	782,167	124,560	705,423	(580,864)	(82)	782,167
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HAZEL HAWKINS MEMORIAL HOSPITAL - COMBINED HOLLISTER, CA 95023 FOR PERIOD 07/31/25										
-----CURRENT MONTH-----						-----YEAR-TO-DATE-----				
ACTUAL 07/31/25	BUDGET 07/31/25	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 07/31/24		ACTUAL 07/31/25	BUDGET 07/31/25	POS/NEG VARIANCE	PERCENT VARIANCE	PRIOR YR 07/31/24
NON-OPERATING REVENUE\EXPENSE:										
DONATIONS	46,000	20,000	26,000	130	5,654	46,000	20,000	26,000	130	5,654
PROPERTY TAX REVENUE	248,434	248,434	0	0	241,122	248,434	248,434	0	0	241,122
GO BOND PROP TAXES	181,114	181,114	0	0	175,915	181,114	181,114	0	0	175,915
GO BOND INT REVENUE\EXPENSE	(61,114)	(61,114)	0	0	(65,081)	(61,114)	(61,114)	0	0	(65,081)
OTHER NON-OPER REVENUE	12,824	16,399	(3,575)	(22)	14,266	12,824	16,399	(3,575)	(22)	14,266
OTHER NON-OPER EXPENSE	(22,650)	(22,742)	92	0	(27,863)	(22,650)	(22,742)	92	0	(27,863)
INVESTMENT INCOME	1,331	1,625	(294)	(18)	4,101	1,331	1,625	(294)	(18)	4,101
COLLABORATION CONTRIBUTIONS	0	0	0	0	0	0	0	0	0	0
TOTAL NON-OPERATING REVENUE/ (EXPENSE)	405,939	383,716	22,223	6	348,115	405,939	383,716	22,223	6	348,115
NET SURPLUS (LOSS)	530,498	1,089,139	(558,641)	(51)	1,130,282	530,498	1,089,139	(558,641)	(51)	1,130,282
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EBIDA	\$ 754,864	\$ 1,307,084	\$ (552,220)	(42.24)%	\$ 1,366,015	\$ 754,864	\$ 1,307,084	\$ (552,220)	(42.24)%	\$ 1,366,015
EBIDA MARGIN	5.47%	8.90%	(3.43)%	(38.51)%	10.95%	5.47%	8.90%	(3.43)%	(38.51)%	10.95%
OPERATING MARGIN	0.90%	4.80%	(3.90)%	(81.19)%	6.27%	0.90%	4.80%	(3.90)%	(81.19)%	6.27%
NET SURPLUS (LOSS) MARGIN	3.85%	7.41%	(3.57)%	(48.14)%	9.06%	3.85%	7.41%	(3.57)%	(48.14)%	9.06%



San Benito Health Care District
Hazel Hawkins Memorial Hospital
JULY 2025

Description	MTD Budget	MTD Actual	YTD Actual	YTD Budget	FYE Budget
Average Daily Census - Acute	15.10	13.16	13.16	15.10	15.00
Average Daily Census - SNF	90.00	89.39	89.39	90.00	90.00
Acute Length of Stay	2.77	2.52	2.52	2.77	2.80
<u>ER Visits:</u>					
Inpatient	142	134	134	142	1,638
Outpatient	2,048	2,057	2,057	2,048	27,053
Total	2,190	2,191	2,191	2,190	28,691
Days in Accounts Receivable	50.0	48.1	48.1	50.0	50.0
Productive Full-Time Equivalents	561.68	526.26	526.26	561.68	575.17
Net Patient Revenue	13,553,964	12,227,647	12,227,647	13,553,964	157,730,532
Payment-to-Charge Ratio	33.0%	30.5%	30.5%	33.0%	32.4%
Medicare Traditional Payor Mix	29.93%	28.19%	28.19%	29.93%	28.71%
Commercial Payor Mix	21.78%	26.02%	26.02%	21.78%	23.36%
Bad Debt % of Gross Revenue	2.50%	2.82%	2.82%	2.50%	2.53%
EBIDA	1,307,084	754,864	754,864	1,307,084	13,769,729
EBIDA %	8.90%	5.47%	5.47%	8.90%	7.98%
Operating Margin	4.80%	0.90%	0.90%	4.80%	3.79%
Salaries, Wages, Registry & Benefits %:					
by Net Operating Revenue	58.28%	58.99%	58.99%	58.28%	59.06%
by Total Operating Expense	61.22%	59.53%	59.53%	61.22%	61.39%
<u>Bond Covenants:</u>					
Debt Service Ratio - 1.25	8.38	4.84	4.84	8.38	7.36
Current Ratio - 1.50	2.00	3.91	3.91	2.00	2.00
Days Cash on hand - 30.00	97.22	107.59	107.59	97.22	110.00
Met or Exceeded Target					
Within 10% of Target					
Not Within 10%					